

# IND submission starts the clock

- Island Pharmaceuticals' (ILA) has submitted its Investigational New Drug (IND) application to the US FDA to commence its Phase 2a clinical trial. The submission starts a 30 day clock for the FDA to raise any queries regarding the trial's format.
- ISLA-101 is a repurposed drug with extensive data to support its safety profile. In MST's view, the standing and experience of ILA's clinical trial partners, which include the US Army, provide validation of its program and reduce the clinical trial's risk from design and execution perspectives.
- As a challenge trial, the length of the trial is subject to results of each cohort. MST estimates the Phase 2a trial will conclude by end of H2FY23.

### ILA strategy brings advantages

- In comparison to the development of 'first in human' drugs, ILA's strategy is to focus on repurposing drugs for viral illnesses. The strategy potentially brings advantages including lower development costs, faster timelines and lower risk.
- The mechanism of action of ISLA-101 supports potential application in a number of viral illnesses. The first target is Dengue Fever. The selection is strategic, leveraging the advantages of its drug repurposing strategy. ISLA-101 also promises potential use in Yellow Fever virus, West Nile virus, Japanese encephalitis and Zika virus.

### Valuation, Risks, Sensitivities

MST valuation is based on the average market capitalisation of a cohort of ASX listed biotechs in Phase 2 trials, a similar stage of development. MST accounts for ISLA-101's strong safety profile and lower risk disease target with a 25% probability of approval versus industry average of 15%. It provides a 12 month forward valuation of A\$76.6m. MST notes realisation of the valuation over the short term will be difficult but expects positive Phase 2a results in H2CY23 to see a re-rating of the stock. The valuation is subject to usual upside/downside risks of drug development.



ASX listed Island Pharmaceuticals (ILA.AX) is a drug research company, focused on repurposing drugs to prevent and/or treat viral illnesses. Repurposed drugs potentially offer shorter, lower cost routes to market and a higher probability of approval.

ILA's lead program in dengue infection is planned to start Phase 2a trials in FY23. There are no approved treatments. ILA's drug, repurposed fenretinide, offers application in a number of other viral related illnesses. ILA's agreements with three Australian drug compound research facilities aim to build a strong pipeline of drugs for other indications.

Ticker Code	ILA.AX
Market Capitalisation	A\$14.2m
Share Price	A\$0.18
Valuation	A\$0.63 (unchanged)

Potential Milestones				
H2FY23	1st Subject enrolled in Phase 2a trial			
H2FY23	Results Phase 2a			
H2FY23	End of Phase 2a FDA meeting			



Source: Factset

### Rosemary Cummins rosemary.cummins@mstaccess.com.au



**ILA-AX** 

# Financial Summary

# Island Pharmaceuticals Limited

Year	end	30	June	

A\$	0.18
A\$	0.12 - 0.29
A\$	0.63
A\$m	14.2
m	81.3
m	14.4
m	25.0
m	120.7
	A\$ A\$ A\$m m m m



INVESTMENT FUNDAMENTALS		FY21	FY22	FY23E	FY24E
EPS Reported (undiluted)	¢	(11.4)	(3.2)	(4.4)	(4.5)
EPS Underlying (undiluted)	¢	(11.4)	(3.2)	(4.4)	(4.5)
Underlying EPS growth	%	n/m	n/m	n/m	n/m
P/E Reported (undiluted)	x	n/m	n/m	n/m	n/m
P/E at Valuation	х	n/m	n/m	n/m	n/m
Dividend	¢	-	-	-	-
Payout ratio	%	0%	0%	0%	0%
Yield	%	-	-	-	-

KEY RATIOS (A\$)		FY21	FY22	FY23E	FY24E
Forecast year end shares	m	81	81	81	81
Market cap (Y/E / Spot)	\$m	14.2	14.2	14.2	14.2
Net debt /(cash)	\$m	(6.5)	(4.8)	(6.2)	(2.6)
Enterprise value	\$m	7.7	9.4	8.0	11.6
EV/Sales	х	n/a	n/a	n/a	n/a
EV/EBITDA	X	(3.6)	(3.6)	(2.2)	(3.2)
EV/EBIT	х	(3.6)	(3.6)	(2.2)	(3.2)
Net debt / Enterpprise Value	х	(0.8)	(0.5)	(0.8)	(0.2)
Gearing (net debt / EBITDA)	X	3.0	1.8	1.7	0.7
Operating cash flow per share	\$	(0.0)	(0.0)	(0.0)	(0.0)
Price to operating cash flow	X	(16.5)	(7.6)	(4.0)	(3.9)
Free cash flow	\$m	(0.9)	(1.9)	(3.6)	(3.6)
Free cash flow per share	\$	(0.01)	(0.02)	(0.04)	(0.04)
Price to free cash flow	x	(16.5)	(7.6)	(4.0)	(3.9)
Free cash flow yield	%	-6.1%	-13.2%	-25.1%	-25.6%
Book value / share	\$	0.08	0.05	0.07	0.03
Price to book (NAV)	x	2.2	3.3	2.5	6.7
NTA / share	\$	0.08	0.05	0.07	0.03
Price to NTA	x	2.2	3.3	2.5	6.7
EBITDA margin	%	n/m	n/m	n/m	n/m
ROE (Average Equity)	%	n/m	n/m	n/m	n/m
ROA (EBIT)	%	n/m	n/m	n/m	n/m
Interest cover (EBIT / net interest)	х	n/m	n/m	n/m	n/m

PROFIT AND LOSS (A\$)		FY21	FY22	FY23E	FY24E
Revenue & Other Income	\$m	-	-	-	-
Expenses	\$m	(2.1)	(2.6)	(3.6)	(3.6)
EBITDA	\$m	(2.1)	(2.6)	(3.6)	(3.6)
D&A	\$m	-	-	-	-
EBIT	\$m	(2.1)	(2.6)	(3.6)	(3.6)
Interest	\$m	-	-	-	-
Pre-tax Profit	\$m	(2.1)	(2.6)	(3.6)	(3.6)
Тах	\$m	-	-	-	-
Underlying NPAT	\$m	(2.1)	(2.6)	(3.6)	(3.6)
BALANCE SHEET (A\$)		FY21	FY22	FY23E	FY24E
Cash	\$m	6.5	48	62	26

Cash	\$m	6.5	4.8	6.2	2.6
Receivables	\$m	0.1	0.0	0.0	0.0
Inventory	\$m	-	-	-	-
PPE	\$m	-	-	-	-
Other	\$m	0.1	0.1	0.1	0.1
Total Assets	\$m	6.6	4.9	6.3	2.7
Creditors	\$m	0.2	0.5	0.5	0.5
Borrowings	\$m	-	-	-	-
Other	\$m	0.0	0.0	0.0	0.0
Total Liabilities	\$m	0.2	0.6	0.6	0.6
Shareholder's equity	\$m	6.4	4.3	5.7	2.1

CASH FLOW (A\$)		FY21	FY22	FY23E	FY24E
Receipts from customers	\$m	-	-	-	-
Payments to suppliers and employees	\$m	(0.9)	(1.9)	(3.6)	(3.6)
R&D rebate	\$m	-	-	-	-
Milestones	\$m	-	-	-	-
Interest	\$m	-	-	-	-
Tax	\$m	-	-	-	-
Other	\$m	0.1	-	-	-
Operating cash flow	\$m	(0.9)	(1.9)	(3.6)	(3.6)
Capex	\$m	-	-	-	-
Acquisitions	\$m	-	-	-	-
Other	\$m	-	-	-	-
Investing cash flow	\$m	-	-	-	-
Borrowings	\$m	0.0	-	-	-
Equity	\$m	7.3	-	5.0	-
Dividend	\$m	-	-	-	-
Financing cash flow	\$m	7.3	•	5.0	-
Change in Cash / FX	\$m	6.4	(1.9)	1.4	(3.6)
Year end cash	\$m	6.5	4.8	6.2	2.6

Source: Company Reports, MST estimates



# **Investment Thesis**

The investment thesis for ILA is built around its drug repurposing strategy. The strategy offers shorter timelines, lower risk and cost. Its first target, fenretinide in dengue fever, highlights the advantages of its strategy.

Repurposed drugs offer:

- 1. Lower risk: ILA.AX is seeking approval to commence its Phase 2a trial. At the start of clinical trials, a first-inhuman drug faces significant efficacy and safety risks. ILA's fenretinide offers data from 45+ clinical trials that support its safety in cancer and other non-viral diseases. Safety accounts for some 30-45% of clinical trial failures. MST thereby has applied a higher rate of success for the clinical trial program.
- 2. Review of drug approvals demonstrates that drugs targeting infectious diseases carry a higher probability of approval. The average for all conditions is ~8% which is in contrast to ~13% for infectious diseases.

ILA's fenretinide offers additional advantages:

- 3. Preclinical studies support ISLA-101's mechanism of action in a number of related viruses including Yellow Fever, West Nile and Japanese Encephalitis and Zika Virus. ILA's strategy for dengue can be leveraged in these diseases, offering the same advantages; faster timelines and cost efficiencies. The use of ISLA-101 in new indications has allowed for new patent filings that should offer market protection until 2034.
- 4. From a competitive perspective, there are no approved treatments for its first target, Dengue Fever noting that there are a number of treatment and preventative candidate therapies in development.
- 5. The wide geographic and populous area endemic to dengue fever offers large markets acknowledging the socioeconomic factors present a trade-off of price and market uptake. Environmental factors are contributing to an expansion of dengue fever prevalent areas.
- 6. ILA's approach is further supported by noteworthy partners, US National Cancer Institute (NCI) and the US Army. The ILA Board offers a depth of scientific and commercial expertise.

# **Potential Milestones**

H2FY23

- 1st Subject enrolled in Phase 2a PEACH trial
- Phase 2a trial results
- End of Phase 2a meeting with FDA

# Valuation, Risks, Sensitivities

MST valuation is based on the average market capitalisation of a cohort of ASX listed biotechs in Phase 2 trial, a similar stage of development to ISLA-101. MST applies a premium to reflect firstly, ISLA-101's strong safety profile from earlier 45+ clinical trials and secondly, its target of infectious diseases which carry a lower risk. It applies a 25% probability of approval versus industry average of 15%.

The valuation approach presents a 12 month forward valuation of A\$76.6m. It assumes positive Phase2a trial data. The trial will include first efficacy data, a key milestone for the repurposed drug. MST notes there is risk that the current market trends may prevail and mute the market response.

Upside/downside risks and sensitivities of drug development include clinical trial patient recruitment, timing and costs, regulatory approval and market entry, pricing, market penetration and sales, competitor drugs and potential royalties/licensing payments. MST also acknowledges the current sector investment trends as headwinds in realising the valuation over the short term.



### **Disclaimers and Disclosures**

MST Access is a registered business name of MST Financial Services Pty Ltd (ACN 617 475 180 "MST Financial") which is a limited liability company incorporated in Australia on 10 April 2017 and holds an Australian Financial Services Licence (Number: 500 557). This research is issued in Australia through MST Access which is the research division of MST Financial. The research and any access to it, is intended only for "wholesale clients" within the meaning of the Corporations Act 2001 of Australia. Any advice given by MST Access is general advice only and does not take into account your personal circumstances, needs or objectives. You should, before acting on this advice, consider the appropriateness of the advice, having regard to your objectives, financial situation and needs. If our advice relates to the acquisition, or possible acquisition, of a financial product you should read any relevant Product Disclosure Statement or like instrument.

This report has been commissioned by Island Pharmaceuticals and prepared and issued by Rosemary Cummins of MST Access in consideration of a fee payable by Island Pharmaceuticals. MST Access receives fees from the company referred to in this document, for research services and other financial services or advice we may provide to that company

MST Financial also provides equity capital markets ("ECM") and corporate advisory services through its capital markets division, MST Capital Markets ("MST Capital"). MST Capital provides these services to a range of companies including clients of the MST Access service. As such, MST Capital may in future provide ECM and/or corporate advisory services to the company that is the subject of this research report and, accordingly, may receive fees from the company for providing such services. However, MST Financial has measures in place to ensure the independence of its research division is maintained, including information barriers between its Capital Markets and Research teams. In addition, neither MST Access, not any of its research analysts, receive any financial benefit that is based on the revenues generated by MST Capital Markets or any other division of MST Financial.

The analyst has received assistance from the company in preparing this document. The company has provided the analyst with communication with senior management and information on the company and industry. As part of due diligence, the analyst has independently and critically reviewed the assistance and information provided by the company to form the opinions expressed in the report. Diligent care has been taken by the analyst to maintain an honest and fair objectivity in writing this report and making the recommendation. Where MST Access has been commissioned to prepare content and receives fees for its preparation, please note that NO part of the fee, compensation or employee remuneration paid will either directly or indirectly impact the content provided.

Accuracy of content: All information used in the publication of this report has been compiled from publicly available sources that are believed to be reliable, however we do not guarantee the accuracy or completeness of this report and have not sought for this information to be independently certified. Opinions contained in this report represent those of MST Access at the time of publication. Forward-looking information or statements in this report contain information that is based on assumptions, forecasts of future results and estimates of amounts not yet determinable, and therefore involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of their subject matter to be materially different from current expectations.

Exclusion of liability: To the fullest extent allowed by law, MST Access shall not be liable for any direct, indirect or consequential losses, loss of profits, damages, costs or expenses incurred or suffered by you arising out or in connection with the access to, use of or reliance on any information contained in this report. No guarantees or warranties regarding accuracy, completeness or fitness for purpose are provided

by MST Access, and under no circumstances will any of MST Financials' officers, representatives, associates or agents be liable for any loss or damage, whether direct, incidental or consequential, caused by reliance on or use of the content.

### **General Advice Warning**

MST Access Research may not be construed as personal advice or recommendation. MST encourages investors to seek independent financial advice regarding the suitability of investments for their individual circumstances and recommends that investments be independently evaluated. Investments involve risks and the value of any investment or income may go down as well as up. Investors may not get back the full amount invested. Past performance is not indicative of future performance. Estimates of future performance are based on assumptions that may not be realised. If provided, and unless otherwise stated, the closing price provided is that of the primary exchange for the issuer's securities or investments. The information contained within MST Access Research is published solely for information purposes and is not a solicitation or offer to buy or sell any financial instrument or participate in any trading or investment strategy. Analysis contained within MST Access Research publications is based upon publicly available information and may include numerous assumptions. Investors should be aware that different assumptions can and do result in materially different results.

MST Access Research is distributed only as may be permitted by law. It is not intended for distribution or use by any person or entity located in a jurisdiction where distribution, publication, availability or use would be prohibited. MST makes no claim that MST Access Research content may be lawfully viewed or accessed outside of Australia. Access to MST Access Research content may not be legal for certain persons and in certain jurisdictions. If you access this service or content from outside of Australia, you are responsible for compliance with the laws of your jurisdiction and/or the jurisdiction of the third party receiving such content. MST Access Research is provided to our clients through our proprietary research portal and distributed electronically by MST to its MST Access clients. Some MST Access Research products may also be made available to its clients via third party vendors or distributed through alternative electronic means as a convenience. Such alternative distribution methods are at MST's discretion.

### Access and Use

Any access to or use of MST Access Research is subject to the <u>Terms and</u> <u>Conditions</u> of MST Access Research. By accessing or using MST Access Research you hereby agree to be bound by our Terms and Conditions and hereby consent to MST collecting and using your personal data (including cookies) in accordance with our <u>Privacy Policy</u> (https://mstfinancial.com.au/privacy-policy/), including for the purpose of a) setting your preferences and b) collecting readership data so we may deliver an improved and personalised service to you. If you do not agree to our Terms and Conditions and/or if you do not wish to consent to MST's use of your personal data, please do not access this service.

Copyright of the information contained within MST Access Research (including trademarks and service marks) are the property of their respective owners. MST Access Research, video interviews and other materials, or any portion thereof, may not be reprinted, reproduced, sold or redistributed without the prior written consent of MST.

Level 13, 14 Martin Place, Sydney, NSW 2000 Main +61 2 8999 9988 www.mstfinancial.com.au